DEIMOS

INFORMATION PACK

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Introduction

Introduction

Deimos' goal is to help developers, teams and companies adopt engineering best practices and make smart technology decisions in a cloud-native world.

Our purpose is to grow the next generation of African engineers.

We prioritise engineering best practices above all else, and strive to help our customers benefit from the evolution and production of the latest, cutting edge technologies.

What We Do Best

What We Do Best

Deimos is a technology, cloud, hybrid and multi-cloud focused, professional services company.

Our expertise and focus is on cloud native Developer and Security Operations.

We consistently assist customers in designing cloud-native architectures, adopting containers and managed kubernetes services, securing and observing applications in production across all public cloud platforms.

We are experts in:

- Cloud-Native Architecture
- Security Engineering
- Cybersecurity Services
- Kubernetes
- Cloud Cost Optimisations
- Containerisation
- Managed Solutions
- Hybrid/Multi-Cloud

- Cloud Migration
- Software Engineering
- DevOps
- FinOps
- 24/7 Monitoring and Support
- Cloud Infrastructure
- Data Engineering

Our Clients

Our Clients

We work across highly regulated industries, in verticals such as eCommerce, Fintech and FMCG.

Partnerships

Partnerships

Our Partnership Approach

Deimos is formally partnered across all major public clouds and a number of technology companies in whose offering we truly believe. As a partner we go beyond mere reselling.

At Deimos we take care of the full life cycle, including:
- Provisioning and procurement
- Deployment support and maintenance
- Product advice
- Billing management including great terms, and cost efficiency
- Local currency billing options across Africa

Our customers enjoy a range of value added services at no cost including:
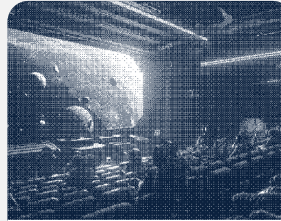
Annual Cloud Assessments
(Security & Infrastructure)
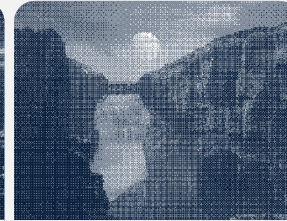
Quarterly Cost Optimisations
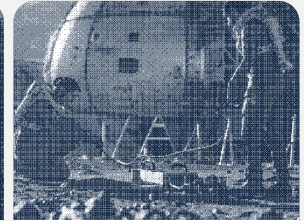
Support SLA

Our Partnerships

CLOUDS

Google Cloud	AWS
Azure	Huawei Cloud

DEVELOPER TOOLS

Hashicorp	Gitlab
Rancher	

SECURITY TOOLS

Jumpcloud	Cloudflare
Zscaler	Sysdig

OBSERVABILITY TOOLS

Elastic	Grafana
Datadog	

PRODUCTIVITY TOOLS

Google Workspace	Microsoft Office 365
Zoho	Zoom
Whatsapp Meta	JIRA Atlassian
Whatsapp	JIRA

Technologies

Technologies

We are technology agnostic and can adapt to the technology in use at the client. We focus on best practices, patterns and architectures, allowing us to easily adapt to the syntax of most languages.

SITE RELIABILITY ENGINEERING

SOFTWARE ENGINEERING

Certifications

- AWS Certified Cloud Practitioner
- AWS Certified Security Specialist
- AWS Certified Solutions Architect

- Certified Kubernetes Security Specialist (CKS)
- CKA: Certified Kubernetes Administrator
- CKAD: Certified Kubernetes Application Developer
- Comptia Cybersecurity Analyst (CYSA+)
- Comptia Security S+
- Comptia Security+

- Google Associate Cloud Engineer
- Google Cloud Architect
- Google Cloud Certified Associate Cloud Engineer
- Google Cloud Certified Professional Cloud Architect

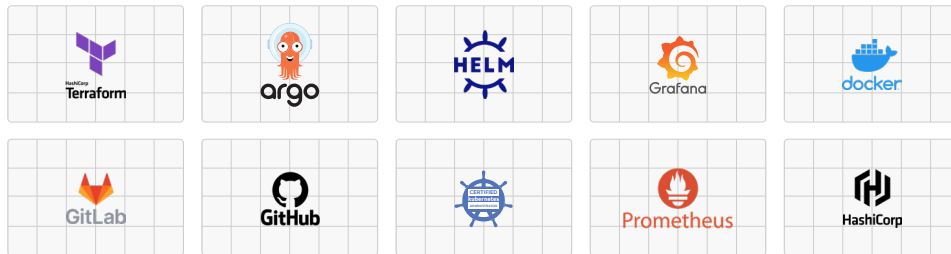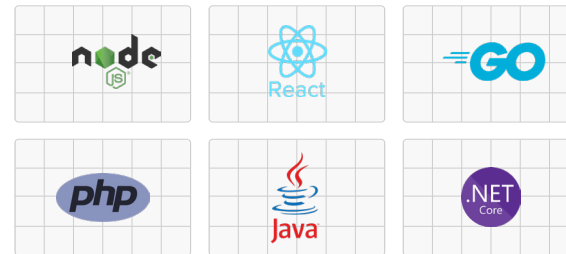- Google Cloud Certified Professional Cloud Developer
- Google Cloud Professional Cloud Devops Engineer
- Google Cloud Professional Cloud Security
- Google Cloud Security Engineer

- Google Cloud Security Specialisation Certification
- Google Professional Cloud Architect
- Google Professional Cloud Developer
- Google Professional Cloud Security Engineer

- Hashicorp Certified: Terraform Associate
- LFCS: Linux Foundation Certified Systems Administrator
- Microsoft Certified: Security, Compliance, and Identity Fundamentals

How We Work

How We Work

Deimos operates under a simple, holistic, and straightforward model.

We assist you with the administrative aspects of your cloud environment as your cloud partner, regardless of which cloud you are deployed to (GCP, Azure, AWS and Huawei).

We offer a range of professional services under a Time and Material engineering retainers

We support the products we build or inherit and maintain them under a Service Level Agreement (SLA).

How We Work

We are focused on automating

- Infrastructure (Terraform, Infra as Code, GitOps)
- Application Deployments
- Observability Tools and Best Practises
- Security tools and Best Practises

Deimos supports & maintains what we inherit or build

- Cloud Infrastructure
- Cloud Native Software Applications
- We look after what is given to us

Distribution & sales

- Procurement, deployment & billing of Partner products and services
- POC funding & discounts from Partners
- Account Management
- Resource monitoring
- Consolidated billing

Cloud native software engineering

- We build software applications in the cloud, for the cloud using bleeding edge technology

Where We Operate

Where We Operate

Deimos has offices in South Africa, Nigeria & the
United Kingdom, with a full staff complement of
more than 70 people, almost exclusively consisting
of engineers.

From our strategically located offices we serve
clients throughout Africa, Europe, Asia and the
Middle East.

- United Kingdom
- Ghana
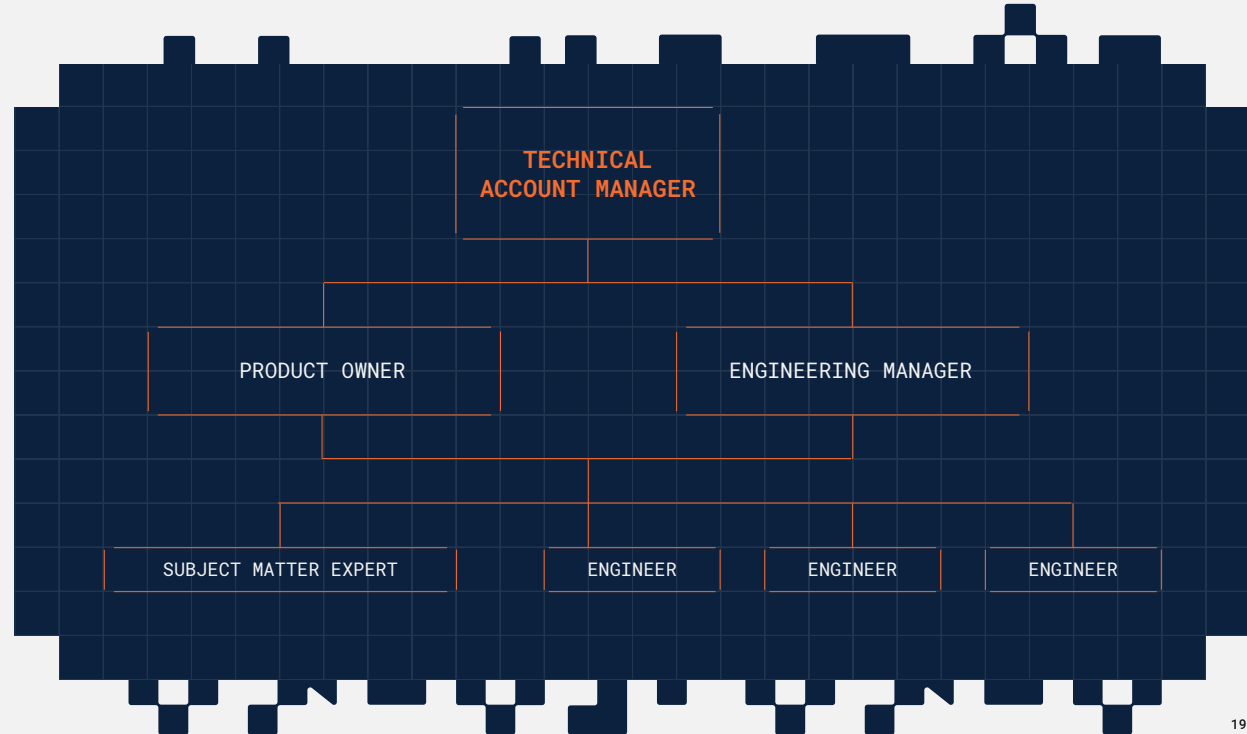- Kenya
- South Africa
- Egypt
- USA
- Nigeria

Team Structure

Team Structure

A simple team structure allows for an agile and effective work-flow.

TECHNICAL
ACCOUNT MANAGER

PRODUCT OWNER

ENGINEERING MANAGER

SUBJECT MATTER EXPERT

ENGINEER

ENGINEER

ENGINEER

THANK YOU